



my Story

Ram Prasad Santhosh Kumar
Manager, Infrastructure & Operations,
Digital & Technology, CBRE India

Destiny is all about the choices we make and the chances we take

Everyone's life dream is to have a successful career and a loving family. However, not everyone gets an easy start. But the interesting thing is – destiny finds its way for those who don't quit, and I found CBRE just like that. Today I honestly believe that CBRE didn't happen in my life because of my circumstances, but the conditions were created in a manner so that I come here; and stay 😊.

A long and twisted path to home

Just out of college, married at a young age (21 years) and living away from family with no job were not the only challenges I had when I stepped into the real world. To cut the long story short, I was soon working two jobs – one as a data entry operator at a non-descript place and other as a night watchman in a residential locality in Hyderabad.

Even in those moments of despair I strongly believed that one day something good will happen. And it actually happened on 18th February 2008 - the day I joined CBRE. It's been 12 years since then and there hasn't been a single day without the feeling that I was always meant to be here.

When the student is ready the teacher appears

Interestingly, destiny stays on its course even after you commit a mistake or two. The day I was asked to come for an interview in CBRE, I kept waiting for the final call from another organization. Late in the evening I realized my mistake and summoned the courage to call back Kavitha Ma'am (Hyderabad Admin Head) and requested if I still can appear for the interview. She in turn quickly checked with Anil Pandey Sir (Head of IT Operations) and asked me to come for interview the next day. Later I learnt that he was to leave for Delhi that evening but decided to stay for a day.

Since taking a bus or auto rickshaw was out of question (I had less than Rs 20 in my wallet) I decided to walk the 4 km distance to the CBRE office.

By the time I reached I was already late by an hour and Anil Sir also got stuck with something urgent. He politely asked me to come back after lunch. Little did he know that I had run out of my daily allowances. But I anyways come out of the office, wandered here and there and went back to meet him. During the interview, he and Kavitha ma'am - first casually and then with a lot of seriousness - enquired if I had had lunch to which I said yes. I wasn't expecting but next they wanted to know what I had and where did I go to get the lunch which I had imagined in my head. I wasn't aware that there is no eatery or dhaba or anything around the office.

A little embarrassed and with some courage, I told them about my financial situation. Shocked to hear my story, they first decided to order lunch for me. At that time, I didn't realize that am having lunch with two people who will become a lifelong guide for me. But this is the way CBRE has been for many of us.

The Break

Interview went well and I joined Hyderabad operations on 18th Feb 2008 and it truly became the turning point in my life and since then there hasn't been anything in life which hasn't been touched by CBRE. I have closely witnessed how this organization has gone from one milestone to another and kept recognizing people for their hard work and perseverance. In last 12 years I have won around 6 awards and many a times I just could not believe how fortunate I am.

Culture is everything

I have often come across people who try to define their relationship with this place, but for me it has been like a teacher, a friend, a guide, a home and everything a person needs to be happy and content. Interestingly, this feeling resonates with every single member of my immediate and extended family. Thanks, CBRE for making me who I am and being there for me.

THERE IS SOMETHING ABOUT CBRE!

